

Community Players of Salisbury
BOARD MEETING MINUTES
September 6, 2023

BOARD MEMBERS PRESENT: ~~Tom Robinson~~, Matt Bogdan, Presiding, Kate Adkins, Matt Bogdan, Bobbie Calloway, Cass Dasher, Kyle Hayes, Ken Johnson, Charlie Linton, Darrell Mullins, Rusty Mumford, Kel Nagel.

Members Present: David Allen, Bonnie Bosies, Tony Broadbent, Bobbie Calloway, Dory Hayman, Sherri Hynes, Betsy Metzger, Debby Nagel.

The meeting was called to order at 7:00 pm.

Approval of the Minutes:

- Rusty Mumford/Shelbie Thompson moved to approve the minutes as distributed. Motion Passed.

Treasurer's Report:

- Rusty Mumford/Bobbie Calloway moved to approve the Treasurer's Report distributed. Motion Passed

Committee Reports:

NOTE: As of the September meeting we adopted a new policy on committee reports. Committee chairs submitted reports in advance of the meeting. Those reports were emailed to the Board as well as regular attendees. Any details below emerged based on the discussion of those reports.

Facilities: Ken Johnson submitted a report. One question that emerged was the cost of renting a dumpster for the clean-up of the warehouse.

Building: No report. It should be noted, however, that Joe has been dealing with health issues of his parents.

Grants: Matt Bogdan submitted a report. Betsy Metzger commented that she might have a contact who would be willing to endorse CPOS as worthy of a grant from the Perdue Foundation.

Membership: Melissa Dasher submitted a report. Kel Nagel sought clarification on the waiver of dues for first-time members. After discussion it was decided that the dues waiver would be for those who have been involved with a production during the season.

Hospitality: Rusty Mumford reported that there will be refreshments and entertainment, from those who performed at the 86th season celebration, after the meeting.

Social Media: Kate Adkins submitted a report. No discussion followed.

Season Tickets: Rusty Mumford reported that season ticket order forms have been sent out. David Allen questioned if a mass mailing had occurred. There was also discussion around multiple mailing lists that perhaps should be combined. Rusty Mumford will put the information in the October newsletter.

Box Office: Rusty Mumford and Darrell Mullins reported that reserved seating is in place for "Pippin." In addition, Darrell Mullins reported that he is incorporating merchandise sales as well as cast/crew lists for the ticket website. Discussion resulted in the idea to incorporate tote bags, especially given the plastic bags ban in grocery stores, in merchandise sales. Darrell Mullins will see if that is an option.

Patrons: Kel Nagel submitted a report. Kel elaborated that we have received a few new patrons.

Historical: No Report

Concessions: Brenda Allen reported that directors should check in with her if there are specific concession requests.

Program/Program Ads: Tom Robinson submitted a report. No discussion followed.

Publicity: Debby Nagel reported that yard signs for “Pippin” have been placed. Director, Pete Cuesta, will be handling other publicity aspects.

Nominating: Nothing to report.

Production: Matt Bogdan reported that he will begin committee meetings on October 1. Those wishing to serve on the committee should contact him.

Scholarship: Nothing to report.

Lifetime Achievement: Pete Cuesta requested that someone else be committee chair. Sharon Benchoff has accepted.

Introduction of Guest: Lynne Bratten introduced Kris A who is interested in becoming involved in CPOS.

Old Business

Paths to Freedom: Matt Bogdan reported that things are going well. He did an interview on “Good Morning Delmarva.” Susan Parker will be writing a story for the “Salisbury Independent.”

Edgar Allan Poe Show Update: Matt Bogdan reported that a number of performances have been booked. He is looking for a few more.

Anniversary Dinner:

Rusty Mumford reported as follows:

- We made a profit of \$400
- Thanks to those who offered items for the silent auction.
- We should consider doing something like this more often.

Farmers Bank Loan: Tom Robinson reported as follows:

- We have received our loan of \$100,000.
- We are now able to begin work on the parking lot.

New Business

Giving Tuesday: Shelbie Thompson reported that Giving Tuesday is November 29. It is an event sponsored by the Community Foundation of the Eastern Shore. We participated last year and made \$3,000.

Outline of Renovations for Our Space:

- The Recording Secretary’s notes indicate that Matt Bogdan asked if we got an response to “Item 7.” Waiting on clarification from Matt as to what that item is.
- Matt Bogdan expressed concern that we have not received a recent report on this issue. He needs numbers to work on grant opportunities.

- Lynne Bratten reported that there is an “attic” space that, if HVAC were installed, would be a good costume storage space.
- Kel Nagel reported that, with Tom Robinson’s recommendation, we get estimates from 3 architects to design our space.
- Cass Dasher asked about the benefits of using an architect vs a consultant.
- Kel Nagel replied that our technical experts could provide an architect with details for our needs. Architect proposals will be presented to the Board.
- Tony Broadbent commented that we also need engineering specifics. He has the information from his previous experience in other venues. He would like to present his information to the Board.
- Kel Nagel suggested we consider solar panels; Ernie Matthews is working on quotes.
- Tony Broadbent offered to get a quote on a roll-off dumpster. There will be an E-Vote on that.
- Bobbie Calloway/Kel Nagel moved that the recently-purchased chairs should be used only during performances. Motion Passed.

Meeting Adjourned at 7:51 pm. Next Meeting: October 4